

## OVERVIEW

I am an accomplished Project Manager with over 15 years' experience within the telecommunications industry and proven expertise in the successful management commercial and residential cabling installation projects. Known as an energetic self-starter who thrives in a fast paced environment, I enjoy the challenge of researching and developing solutions to achieve outcomes that meet and exceed the objectives of the organisation. Well-developed skills in managing project scope, resources, communications and deadlines and able to ensure the project is completed to specification. Outstanding skills in building rapport with clients and developing long lasting relationships with key stakeholders, technical experts, senior management and members of the public.

## SKILL SUMMARY

- ❖ **Telecommunications Experience:** Qualified Installer and Consultant with first-hand knowledge and experience with large scale telecommunications roll-out (Foxtel/Optus Vision). Currently managing several major Telstra commercial contracts in Western Australia.
- ❖ **Project Management Skills:** Highly successful in managing projects from the initial planning stage through to project completion. Able to manage project resources, budgets, deadlines and the delivery of results.
- ❖ **Risk Management Experience:** Demonstrated abilities in identifying risks, risk causes and consequences in order to develop effective risk control strategies.
- ❖ **Relationship Management Abilities:** A powerful, influential and persuasive communicator. Experienced in liaising and negotiating with key stakeholders, contractors, trades, technical experts and members of the public.
- ❖ **Time Management and Prioritisation Skills:** Highly skilled in establishing project priorities, developing project schedules and managing multiple tasks with parallel deadlines. A highly organised person who can work effectively under pressure.

## EMPLOYMENT HISTORY

**Director – Preprovisioning WA Pty Ltd**    [www.preprovisioning.com.au](http://www.preprovisioning.com.au)    **2008 to present**

### *Key Responsibilities:*

- ❖ Manage the installation of Telstra commercial and domestic cabling and internal cabling projects for large building and electrical companies through the Perth metropolitan area.
- ❖ Provide telecommunications consultancy services and expert technical advice to builders on the more unusual and challenging projects.
- ❖ Manage all aspects of the new business including initial business set-up, staff recruitment, sourcing business opportunities and establishing the business as a leader of telecommunications solutions.
- ❖ Establish priority projects and co-ordinate installation activities with builders and electricians.
- ❖ Ensure all work carried out is in accordance with quality and safety standards and compliant with organisational risk management and OH&S procedures.
- ❖ Liaise directly with key stakeholders to establish the project scope, report on project status and provide technical advice on installation issues.

## EMPLOYMENT HISTORY (continued)

### **Achievements:**

- ❖ Responsible for the timely delivery of up to 50 projects for Telstra per week. This is achieved through the effective management of resources, project deadlines, budgets and communication with stakeholders, contractors and vendors.
- ❖ Successfully managed a large scale commercial cabling project for 80 apartments in the Perth metro area. Delivered the project to client specification, within budget and to specified deadlines.

### **Contractor – Visionstream Civil Construction**

**2007 to 2008**

#### **Key Responsibilities:**

- ❖ Provide contracting services directly to Visionstream Civil Construction for installation, jointing and hauling up to 100pr cable for Telstra.
- ❖ Install Fibre Network to schools within the Melbourne metropolitan area.
- ❖ Develop and mentor a team of 9 technicians and manage the activities of the team.

#### **Achievements:**

- ❖ Successfully completed several commercial sized installation and cable jointing projects.
- ❖ Effectively resolved technical issues in a professional and timely manner.

### **Contractor – Cartel Communications**

**2002 to 2007**

#### **Key Responsibilities:**

- ❖ Pre-provisioning Telstra services and network extensions to residential and commercial premises on a large scale.
- ❖ Manage a team of 9 staff, coordinate installation schedules and ensure that all work carried out was in compliance with Telstra quality, safety and service guidelines.

### **Contractor – Visionstream**

**2001 to 2002**

#### **Key Responsibilities:**

- ❖ Install Foxtel services to residential homes and attend to service calls.
- ❖ Perform trouble shooting activities to identify technical issues.

### **Contractor – Stelatel Communications/Skilled Engineering**

**2000 to 2001**

#### **Key Responsibilities:**

- ❖ Perform Foxtel installation and re-connection services for residential clients, analyse trouble reports, repair service connections and attend to service calls after hours.
- ❖ Undertake the ANT1 project for Telstra from the Exchange to the customer's equipment within their home.

## PREVIOUS ROLES

- |                                    |                       |              |
|------------------------------------|-----------------------|--------------|
| ❖ Installer (Foxtel Pilot Project) | Pracom (Optus Vision) | 1996 to 2000 |
| ❖ Supervisor/Installer             | Telstra               | 1995 to 1996 |

## CERTIFICATIONS

❖ Fibre to the Premises (FTTP)	ETTA	2010
❖ Splice Optical Fibre Cable ICTTCO65D	ETTA	2010
❖ Test Cable Bearer ICTTCO57D	ETTA	2010
❖ Plan, Organise and Undertake Work Activities	ETTA	2010
❖ Pre-provisioning Segments 1A/2/6	Telstra Accredited	2009
❖ Pit, Pipe and Cable Hauling	Telstra Accredited	2009
❖ Telstra Approved CAN	Telstra Accredited	2009
❖ First Aid Level 1 For The 'No Go Zone' Spotter	ETTA	2007
❖ Fire Training	ETTA	2007
❖ Power Awareness Refresher	ETTA	2006
❖ Power Awareness Refresher	ETTA	2004
❖ Electricity Supply Industry First Aid (OCEI)	ETTA	2004
❖ Power Awareness – Skills Enhancement Course	ETTA	2001
❖ Optus Vision Telephony and Cable TV Installation	Optus	2001
❖ Telstra Approved A.N.T.1 Course	Telstra Accredited	2000
❖ Certificate III in Telecommunications Cabling, Co-Axial Cabling	ETTA	1998
❖ Telstra Approved CPE01 Customer Premises Equipment Installations (Cable Jointing)	ETTA	1998
❖ Power Awareness Refresher	ETTA	1998
❖ ACA Cabling Licence, Base Cabling Licence, Underground and Aerial Cabling Licence	ETTA	1997
❖ Certificate II in Telecommunications (Cabling)	ETTA	1997
❖ Defensive Driving Course	ETTA	1997
❖ Traffic Management Course	ETTA	1996
❖ Elevated Work Platform Use and Escape Course	ETTA	1996
❖ Power Awareness Course	ETTA	1996
❖ Pit and Pipe Installations	Telstra	1995

## COMPUTER SKILLS

- ❖ Microsoft Word, Excel, PowerPoint and Outlook
- ❖ PRINCE2 (aiming to achieve certification in 2011)
- ❖ Internet research and applications

## REFERENCES

**Renato Pellicano** – Managing Director  
Pellicano Builders Pty Ltd  
Mobile 0418 345 051

**Craig Kelly** – Director  
LJ Hooker Rowville  
Mobile 0411 866 316