Top Risks impacting Underground Service Locators

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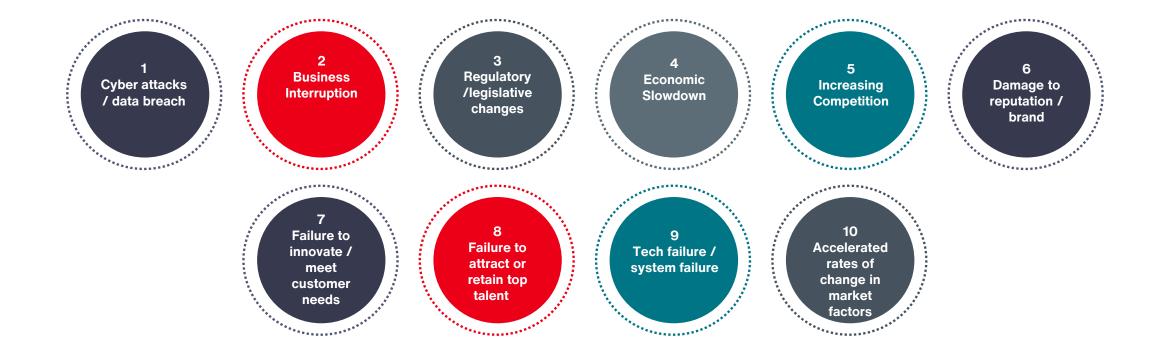


The Purpose

Enterprise Risks

Risks Drawing on insights from Aon's 2021 Global Risk Management Survey and our proprietary data and analytical tools, we identify the top risks we see impacting your sector. This enables you to consider how your business aligns or differs to your peers whilst also kick starting important conversations internally around your enterprise risk register and how to manage your risks. It also enables the mapping of your insurable risks to your insurance program to determine if it is fit for purpose, and tailored for your unique risk profile.

Your top 10 risks





What is insurable?

Using the global top 60 risks, we identify what risks are insurable, partially insurable and uninsurable. This enables us to map the insurable risks to your insurance program, to ensure your program is tailored for your unique risk profile. We can also discuss with you how we might be able to help mitigate against some of the uninsurable and partially insurable risks facing your business.

1 Cyber Attacks/ Data Breach	2 Business Interruption	3 Economic Slowdown/ Slow Recovery	4 Commodity Price Risk/ Scarcity of Materials	5 Damage to Reputation/ Brand	6 Regulatory/ Legislative Changes	7 Pandemic Risk/ Health Crises	8 Supply Chain or Distribution Failure	9 Increasing Competition	10 Failure to Innovate/ Meet Customer Needs
11 Accelerated Rates of Change in Market Factors	12 Cash Flow/ Liquidity Risk	13 Failure to Attract or Retain Top Talent	14 Workforce Shortage	15 Exchange Rate Fluctuation	16 Political Risk	17 Tech Failure/ System Failure	18 Environmental Risk	19 Counterparty Credit Risk	20 Property Damage
21 Vendor Management/ Third Party Risk	22 Weather/ Natural Disasters	23 Climate Change	24 Capital Availability	25 Product Liability/ Recall	26 Data Privacy (including GDPR) Requirements/ NonCompliance	27 Concentration Risk (Product, People, Geography, etc.)	28 Major Project Failure	29 Work Injuries	30 Disruptive Technologies
31 Corporate Social Responsibility (CSR)/ Environmental Social Governance (ESG)	32 Geopolitical Volatility	33 Asset Price Volatility	34 Conduct Risk/ Unethical Behavior	35 Aging Workforce and Related Health Issues	36 Third Party Liability (e.g., E&O)	37 Merger/Acquisition/ Restructuring	38 Failure to Implement/ Communicate Strategy	39 Absenteeism	40 Outdated Tech Infrastructure
41 Interest Rate Fluctuation	42 Inadequate Succession Planning	43 Intellectual Property Risks	44 Globalization/ Emerging Markets	45 Personal Liability (Directors and Officers)	46 Rising Healthcare Costs	47 Fraud or Embezzlement	48 Outsourcing	49 Theft	50 Artificial Intelligence (AI)
51 Terrorism	52 Impect of Brexit	53 Share Price Volatility	54 Harassment/ Discrimination (Employment Related)	55 Sovereign Debt	56 Gender Pay Gap	57 Pension Scheme Funding	58 Extortion	59 Kidnap and Ransom	60 Impact of Blockchain Tech

Partially Insurable



State of the market and managing your insurable risks



State of the market

Insurance Class	Outlook	Commentary
Professional Indemnity	Pricing Limits & coverage Retentions	Premiums are likely to vary between +10-30% for 2023. Certain distressed sectors are likely to receive increases +40% Insurer's are reluctant to deploy limits over \$5M. If higher limits are required you may need to look at co-insurance to obtain capacity. Excesses are being reviewed and if considered too low they maybe increased
Network Security & Privacy - Cyber	Pricing Limits & Coverage Retentions	The risk landscape for cyber has increased. Ransomware has outpaced data breach/privacy event activity by leaps and bounds, however traditional data breaches, some of which will crucially impact the cyber market's loss ratios in the coming 24 months, continue to be a serious threat. Ransomware is causing havoc to all industries, across all jurisdictions, and is under the microscope of regulators.
Public & Products Liability	Pricing Limits & Coverage Retentions	A push for rate increases are continuing across the board. Accounts that are running unprofitably will most likely see sharp increases in premiums and or excesses. Insurers are looking closely at contractual liability exposures and are asking more questions around indemnities and hold harmless agreements. Expect increases in deductible for worker to worker risk exposures



What can you do to assist in obtaining cover

- 1. Pick one broker to represent your business to go to the market. If you want to go to tender undertake a conceptual tender to see what the broker can do for you & select a broker from there.
- Provide renewal information in a timely manner. We are in a hard market and everything takes 3 times as long as previously. If you leave it to the last minute and something goes pear shape (i.e. insurer walking away or providing unsatisfactory terms & conditions you give no time for your broker to try and find an alternative market.
- 3. Do not sign contracts without having the contract reviewed. Remember contracts are written by lawyers and they are designed to protect the other party. You need to be aware of what you are signing as some indemnity clauses may not be insurable. This will require you to make a commercial decision as to whether you want to do a particular job.
- 4. Have a documented and actioned induction program in place for sub-contractors & labour hire before work has commenced. This will assist with your liability placement.
- 5. Some states have introduced Industrial Manslaughter legislation, (other states will follow in time). Consideration needs to be made in undertaking WHS audits to ensure compliance.
- 6. If you want cyber cover or have cyber insurance, do you have multifactor authentication?
- 7. The number of "small claims" you have will have a material impact of your cover moving forward
- 8. Although a cheap policy may tick a box that you have a specific policy for contractual purposes you need to be aware of the conditions of cover as there maybe exclusions for things you thought may be covered but aren't.

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